

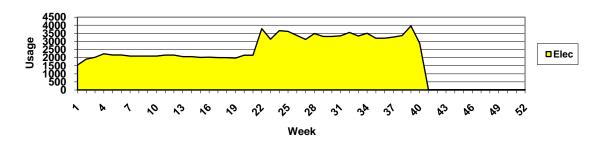
PERFORMANCE OVERVIEW & SCRUTINY – LEISURE HIGHLIGHT REPORTS

Project	Whitworth Facilities	Status	Red / Amber / Green			
Project Sponsor	С	LAW				
Project Manager						
Period of report	Sept 2010					
Background	Progress report for the Overview feasibility of improved income stream to the business and the subsequent fu	at The Riverside and				
Action/ progress this period	 A visit to Heywood Civic Hall is yet to be arranged Marl Pits comparison not yet carried out. AB (CLAW) to organise meeting with Marl Pits Manager Lease discussions are continuing – the lease for Marl Pits is being used for comparison Energy cost savings are continuing – concern over recent high electricity readings has not been resolved Operation review being carried out by Alan Billingsley, Director CLAW, to determine the most effective strategy for the business. This is being carried out on a part basis, with no cost. Globe Consultants have been chosen to review the possible income improvements at The Riverside. The review will begin in Oct. The new Business Plan will also be instigated following this review 					
Action/ progress anticipated next period	 Visit similar facilities in the area to Visit Marl Pits for to provide comp Finalise with RBC the lease arra the costs to upgrade and maintair Determine the best ways to m various RBC outlets. Continue to implement plans to re Determine, in conjunction wit improvements and cost implication 	arison of income/costs ngements, particularly both buildings arket the Whitworth faduce energy costs holds.	the responsibility for acilities through the			

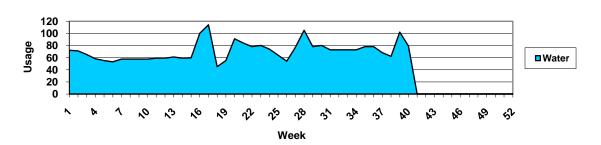
CLAW business and operation structure	From the initial Operation Review findings, there is a strong need to improve the staffing structure of the business. The current management structure is too 'flat', with a relatively low level of management. This arrangement unfortunately places a high level of dependency on CLAW members. In April 2009 we appointed an Operations Manager in an attempt to improve the business effectiveness and also reduce the risk to the business, with its reliability on volunteer members of CLAW. However, before any benefits were achieved the Manager left the business. (Aug 2009). At that time we decided we would wait for the outcome of the Leisure Review before reconsidering our options. Over twelve months later, due to the financial constraints and with continuing minimum staffing levels, we are still relying on Duty Managers to run the business. We need to look at the RLT template for management structure and possibly replicate the funding requirement. It is becoming increasing difficult to sustain the business with the current structure and it will be impossible to implement any improvements that may be determined by the review with Globe Consultants. We have a faithful staff, with a very low turnover and excellent potential for internal promotion. However extra funding would have to be considered for any improvement in our staffing organisation, whether a new Operations Manager or by internal promotion.
Finance Report	The six month report shows that the funding requirements to date are £38.97k (against a budget of £46.99k) which would project a requirement of £77.94k for the year. Agreed funding for this financial year is £69k plus an additional one off funding of £25k, a possible surplus of £16k. There is no provision for any capital funding for this year. Based on these first six month figures and assuming no increase in overheads, to reduce the basic funding back to £69k, for the next financial year, will require a minimum of a £9k improvement. This would require an additional annual income of approximately £55k. Ref: Finance Report Improvement requirements (1) (This would be a £18k improvement on our current budget) To enable the Riverside to completely fund both facilities would require an additional annual income of £467k. Ref: Improvement requirements (2)
Riverside Income	Although the income is above budget, it is below the level of last year, mainly due to reduced weddings and reduced bar income
Pool and Gym Income	The income is on line with budget and slightly ahead of last year's figures
Utilities Costs	The energy costs are slightly higher than budget at the Riverside but overall costs are on line with budget
Event Function to end of 2010	The Riverside diary is now almost full until the end of the year
Attachments	Finance report, Riverside income, Pool and Gym income, Utilities costs and graphs, Event function to end of 2010.

Meter Charts 2010 LC

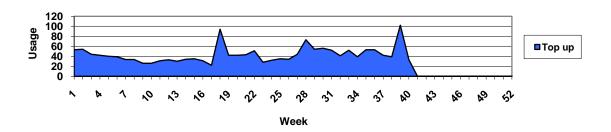
Elec



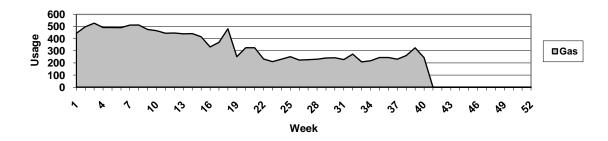
Water



Top up



Gas



Riverside Income

					2010					2011				
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
Room Hire / kitchen hire	2,477	3,096	1,850	2,765	2,044	1,340								£13,572
Ticket Sales	241	- 42	- 13	441	519	34								£1,180
Wedding package	-	2,766	3,707	4,442	5,967	4,030								£20,912
Catering	7,798	8,137	8,143	7,101	4,391	3,283								£38,853
Bar income	9,902	13,248	18,968	20,116	12,078	14,709								£89,021
Rents	4,100	100		100		-								£4,300
Capital contributions						-								£0
Contributions to running costs	2,000	-		75		325								£2,400
Other	1,423	2,076	1,418	1,258	1,200	60								£7,435
_													_	£0
Total _	27,941	29,381	34,073	36,298	28,209	23,781							Total	£179,683
Comparison 2010/11 to 2009/10	479	3,126	- 2,007	- 11,809	- 6,009	- 14,076								-£30,296
					2009					2010				
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
Room Hire / kitchen hire	5,301	2,548	2,982	4,474	30	3,127	1,606	2,531	2,664	2,045	3,493	5,638		£36,439
Ticket Sales	1,054	-		-	-	1,379	231	8,404	14,445	-	2,860			£28,373
Wedding package		2,565	5,061	17,490	3,569	6,926	-	-	-	-	-	6,147		£41,758
Catering	6,496	7,091	4,477	9,879	8,455	9,333	5,232	5,540	7,057	5,206	9,023	1,494		£79,283
Bar income	12,635	12,472	20,652	14,335	17,639	17,518	5,045	12,643	12,767	6,868	8,958	17,016		£158,548
Rents	583	617	975	192	592	591	533	2,850	- 83	-	- 50	100		£6,900
Capital contributions									-	-	-	-		£0
Contributions to running costs	333	333	586	333	334	333	333	1,667	-	-	-	-		£4,252
Other	1,060	629	1,347	1,404	3,599	- 1,350	1,578	- 249	117	150	471	214		£8,970
	.,		.,	.,	-,	.,	.,							£0
Total	27.462	26,255	36,080	48,107	34,218	37,857	14,558	33,386	36,967	14,269	24,755	30,609	Total	£364,523
					2008				_	2009				
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
Room Hire / kitchen hire	1874	4324	2282	2780	1898	1143	2973	810	2294	4559	3634	5728		£34,299
Ticket Sales		153	1600	3755	595	336	4138	9214	6582	391	1739	189		£28,692
Wedding package		2170	1957		2170	2170	2170			2217				£12,854
Catering	181	11344	7286	7567	7310	2929	6702	4401	5456	3813	10703	6845		£74,537
Bar income	9827	13367	9658	14545	9420	11575	11057	6931	20149	5337	15393	9074		£136,333
Rents	600	300		100			6000							£7,000
Capital contributions														£0
Contributions to running costs		200					2000		-2000	30		4050		£4,280
Other	271	1963	721	1622	494	127	1082	280	47	555	1019	910		£9,091
Total -	12753	33821	23504	30369	21887	18280	36122	21636	32528	16902	32488	26796	Total	£307,086
					2007					2008				
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
Room Hire / kitchen hire	1470	1797	1445	2600	1125	2750	3169	2810	2705	2655	2390	2960		£27,876
Ticket Sales	332	494	868	4323	1119	640	3132	8482	2864	255	1974			£24,483
Wedding package	936		-170	3872	1302	170	765	170		1489		3143		£11,677
Catering	3806	6707	4580	7362	1946	7065	3772	9738	3941	3094	10126	4281		£66,418
Bar income	6632	14852	6923	12821	8724	8760	9042	17004	19232	11090	9689	11358		£136,127
Rents														£0
rtcitto								-6000						£0
						6000		-6000						LU
Capital contributions						6000 2000		-6000				-840		£1,160
Capital contributions Contributions to running costs	219	795	488	494	291		947	681	171	716	779	-840 39		
Capital contributions Contributions to running costs Other Deposits	219 169	795 1171	488 871	494 -395	291 157	2000	947 -170		171 -319	716 -458	779 559			£1,160

Month by monh comparisons

Month by month comparisons 2009/10 2008/9 2007/8

£209,979 £140,614 £127,598

Pool and Gym Income

Month by month comparisons

				2010					2011				
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
11,537	9,095	8,725	11,139	8,622	11,000								£60,118
6,283	6,489	6,438	6,554	7,379	6,272							T. (-1	£39,415
				2009					2010			Total	£99,533
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
8,786	10,669	9,353	10,654	10,726	10,361	8,453	9,302	5,165	7,476	12,137	6684		£109,766
6,024	5,449	5,828	7,197	6,445	6,623	5,585	6,828	5,138	5,587	6,206	6404		£73,314
												Total	£183,080
				2008					2009				
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
5959	9263	6127	8223	8152	7596	9200	5042	20714	6830	10355	3543		£101,004
6194	6159	7134	6478	7171	7311	5968	5935	5565	9083	5989	6093	Total	£79,080 £180,084
				2007					2008			Total	£100,004
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
£3,559	£8,475	£10,521	6730	6334	4828	8935	4156	11043	6004	10930	7895		£89,410
£5,649	£5,872	£5,842	6572	6185	5141	5050	5673	4590	6495	6520	6925		£70,514
												Total	£159,924
				2006	_	_		_	2007				
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		Total
4776	8444	4771	5445	6530	4235	7963	3969	19570	9516	5609	8405		£89,233
6278	6510	7069	6118	6123	6223	6126	6645	5483	6346	6203	6043	Total	£75,167 £164,400
				2005					2006			Total	2104,400
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		
5418	9010	5530	7689	6912	4732	6335	13300	8633	9057	5245	7206		£89,067
5613	5926	6811	6377	5483	5309	5279	5529	4782	5565	5579	5826		£68,079
												Total	£157,146
				2004				_	2005				
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		004 604
10084 4262	5822 4585	6910 7611	9041 4898	5311 4016	9607 4619	18047 4639	3439 4534	6412 3813	3912 4881	5119 5131	7977 5561		£91,681 £58,550
4202	4363	7011	4090	4010	4019	4039	4554	3013	4001	3131	3301	Total	£150,231
				2003					2004			1 Otal	2100,201
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		
•	-	6237	9984	6850	7121	5041	5908	6167	8606	10328	6497		£72,739
	9280	4162	3599	4209	3767	3821	3620	3689	4257	3518	4903		£48,825
												Total	£121,564

		Month by	month con	nparisons	
2009/10	2008/9	2007/8	2006/7	2005/6	2004/5
£60,549 £37,566 £98,115	£45,320 £40,447 £85,767	£40,447 £35,261 £75,708	£34,201 £38,321 £72,522	39291 35519 £74,810	46775 29991 £76,766

Riverside Events to end of 2010

	Riverside Events to en	d of 2010
25-Oct-10		
26-Oct-10	Zumba	Smithies
27-Oct-10		Bibby
28-Oct-10	•	Karate Club Whitworth
	John McCane	Riverside
	Presentation Night	Jager Riverside
	Halloween Party	Riverside
01-Nov-10	7. mala a	O:th-:
02-Nov-10		Smithies
03-Nov-10	•	Bibby
04-Nov-10	Karate	Karate Club Whitworth
05-Nov-10	.	0.4
	Christmas Fair	St Anselms
	Classical Night	Riverside
07-Nov-10		WTC
	Driver Training	RBC
09-Nov-10		Smithies
10-Nov-10	-	Bibby
11-Nov-10		Karate Club Whitworth
	Tribute Evening	Vision Promotions
13-Nov-10	Christmas Fair	St Bartholomews
13-Nov-10	Pesentation	Rossendale Riding
14-Nov-10	Rememberance Sunday	WTC
15-Nov-10		
16-Nov-10	Zumba	Smithies
17-Nov-10	Yoga	Bibby
18-Nov-10	Karate	Karate Club Whitworth
19-Nov-10	Presentation Dinner	Clarke
20-Nov-10	Wedding	Stott
21-Nov-10	Lights Switch On	WTC
22-Nov-10	Dinner Theatre	R/dale Players
23-Nov-10	Meeting	RBC
23-Nov-10	Dinner Theatre	R/dale Players
24-Nov-10	Dinner Theatre	R/dale Players
25-Nov-10	Dinner Theatre	R/dale Players
26-Nov-10	Dinner Theatre	R/dale Players
27-Nov-10	Dinner Theatre	R/dale Players
28-Nov-10	Xmas Party	WSC
	Awards Evening	RBC
30-Nov-10	_	Smithies
01-Dec-10	Yoga	Bibby
02-Dec-10	•	Karate Club Whitworth
	Xmas Party Night	Riverside
	Xmas Party Night	Riverside
	Carol Concert	Cancer research
06-Dec-10		
07-Dec-10	Zumba	Smithies
08-Dec-10		Bibby
09-Dec-10	•	Karate Club Whitworth
	Ymas Party Night	Riverside

10-Dec-10 Xmas Party Night

Riverside

11-Dec-10 Xmas Party Night	Riverside
12-Dec-10 Band Concert	Tolley
13-Dec-10 Carol Service	WTC
14-Dec-10 Zumba	Smithies
15-Dec-10 Yoga	Bibby
16-Dec-10 Karate	Karate Club Whitworth
17-Dec-10 Xmas Party Night	Riverside
18-Dec-10 Xmas Party Night	Riverside
19-Dec-10 Christmas Party	Jager
20-Dec-10	
21-Dec-10 Henna Party	Mushtaq
22-Dec-10	
23-Dec-10	
24-Dec-10 Christmas Party	Coates Engineering
25-Dec-10	
26-Dec-10	
27-Dec-10	
28-Dec-10	
29-Dec-10	
30-Dec-10	
	14400

WSC

31-Dec-10 New Years Eve Party

CLAW - Finacial Monitoring Year to Date Sept 2010 (6 months)

Whitworth Leisure Centre				Prev' YTD		Full Year
	Actual £000	Budget £000	Variance £000	Actual £000	Variance £000	Budget £000
Revenue	105.20	106.45	-1.25	104.63	0.57	215.15
Gross profit	17.47	19.00	-1.53	10.67	6.80	45.25
Gross profit%	16.61%	17.85%		10.20%		21.03%
Overheads	50.30	59.88	9.58	55.45	5.15	126.61
Funding Requirment	-32.83	-40.88	8.05	-44.78	11.95	-81.36

The Riverside				Prev	Prev' YTD	
	Actual £000	Budget £000	Variance £000	Actual £000	Variance £000	Budget £000
Revenue	178.16	140.50	37.66	210.99	-32.83	354.20
Gross profit	31.97	22.17	9.80	56.60	-24.63	65.87
Gross profit%	17.94%	15.78%		26.83%		18.60%
Overheads	38.11	28.28	-9.83	38.23	0.12	73.39
Funding Requirment	-6.14	-6.11	-0.03	18.37	-24.51	-7.52

Total	Actual £000	Budget £000	Variance £000	Prev Actual £000	' YTD Variance £000	Full Year Budget £000
Revenue	283.36	246.95	36.41	315.62	-32.26	569.35
Gross profit	49.44	41.17	8.27	67.27	-17.83	111.12
Gross profit%	17.45%	16.67%		21.31%		19.52%
Overheads	88.41	88.16	-0.25	93.68	5.27	200.00
Funding Requirment	-38.97	-46.99	8.02	-26.41	-12.56	-88.88

2011/12 Improvement requirements (1)	2011/12 Target £000	2010/11 Budget £000	Variance £000	2010/ ² Actual £000	11 YTD Variance £000	Full Year Budget £000
Revenue	312.00	246.95	65.05	283.76	28.24	624.00
Gross profit	53.00	41.70	11.30	49.44	3.56	106.00
Gross profit%	16.99%	16.89%		17.42%		16.99%
Overheads	88.00	88.00	0.00	88.41	0.41	176.00
Funding Requirment	-35.00	-46.30	11.30	-38.97	3.97	-70.00

2011/12 Improvement	2011/12	2010/11		2010/	2010/11 YTD	
requirements (2)	Target	Budget	Variance	Actual	Variance	Budget
	£000	£000	£000	£000	£000	£000
Revenue	518.00	246.95	271.05	283.76	234.24	1036.00
Gross profit	88.00	41.70	46.30	49.44	38.56	176.00
Gross profit%	16.99%	16.89%		17.42%		16.99%
·						
Overheads	88.00	88.00	0.00	88.41	0.41	176.00
Funding Requirment	0.00	-46.30	46.30	-38.97	38.97	0.00

Utilities Costs

	Apr	May	Jun	Jul	Aug	Sep	Mar	Total	Budget	Variance	Month av	Annual
						LC						
Electricity	1,600	1,600	1,330	1,950	995	2,999		10,474	8,500	- 1,974	1,746	17,800
Gas	1,969	1,717	1,737	1,293	1,426	1,480		9,622	10,950	1,328	1,604	27,950
Water	1,050	62	560	559	2,563	1,059		5,853	10,680	4,827	976	21,360
						Riverside						
Electricity	738	758	766	816	692	688		4,458	3,500	- 958	743	9,200
Gas	938	982	367	505	397	508		3,697	2,900	- 797	616	10,300
Water	1,160	344	388 -	386	1,871	-		3,377	2,000	- 1,377	563	4,800
Total	7,455	5,463	5,148	4,737	7,944	6,734	-	37,481	38,530	1,049	6,247	91,410

